Booking calendar

So you're looking for some fun, fresh ideas for Bookings?! Use this calendar to guide you through Booking Calendar! Click on the blue titles or subtitles to take you directly to the support assets. Easy-peasy, right? You've got this!

1

Count On Yourself

You can always count yourself! Learn how that one can turn into three! Watch Video 2

Who Do YOU Know?

This one simple activity
will help you realize you
know plenty of people to
reach out to Host.
Worksheet Here

3

<u>Facebook Bookings</u> Podcast

Looking for more Booking tips for online events? Listen to this podcast and try one new idea! 4

Index Card System

Listen and make your own virtual index card system! 5

Mindset Matters!

Listen to the video clip and identify your belief gaps. 6

Mystery Host

Want to mix it up? Throw a Mystery Host Event in your VIP Group. 7

+ Bookings

Listen to this fresh perspective on how the two work hand in hand.

8

Text Party

For customers who aren't ready for in-person events, offer this as an alternative to secure bookings Text Party Outline 9

Try-Me Kit

Have a Customer who's interested, but not ready to purchase a product?
Lend them a Try-Me Kit to test it out!

10

VIP Group: Theme Events

Watch this video on VIP Groups. P.S. Pay attention around the 10-minute mark for some fun ideas! 11

Lend a Mop

Own an extra Mop System? Lend one out like a Try-Me Kit. 12

Follow-Up

Check out this template and get customizing to follow up with your customers today! 13

Samples

Share what you love about sample products on your social media stories.

1

Consumables

Check out this fun, fresh take on turning consumables into Bookings within your VIP Group!

15

Booking Seeds

Check out the flyer, and use a new Booking seed in your next party!

16

The Power of One

Watch and see how the Power of One can impact your business.

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Mock Party

Just starting out and not sure how to approach your warm circle? Check out this tip! 18

Checkout Clip

Want more tips on virtual checkout? Listen to this clip, and use a new idea today! 19

Follow-Up

Fortune is in the follow up, right?
Bookings are, too!
Check out these tips.

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Pop-Up Demo

Gather your Safe Haven 5 kit, and be ready to demo when you're out and about! Demo-On-The-Go 21

Social Tips for Bookings

Creating the Like, Know, Trust factor on social to secure sales and Bookings.

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Ask for Referrals!

During all of your followup and Customer calls, ask for referrals! You might just be surprised by the results. 23

Host Coaching = More Bookings

Effective Host Coaching can lead to more bookings.
Check out this template

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Perfect Your Mop Demo

Watch the mop demo, and practice to perfect yours to help plant effective Booking seeds. 25

VIP Group Podcast

Listen to this episode, and post a Booking incentive in your own VIP Group.

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Share "Why Norwex?" Video

Post the video on your social media. Follow up with anyone who comments to see if they would like to book a party.