# Dream Builders

February Recognition 2024

Shining Stars

Bright Start Achievers

Business Builder Bonus Earners

Incentive Trip Earners



Please note Shining Stars are recognized and listed in their designated group level, based on their title as of July 1, 2023. Monthly recognition is by volume only and does not take into account the qualifying criteria for the Annual Awards.

To recognize the Shining Stars each month, we will award Norwex Discounts to the Consultants in each category. First place will receive a \$150 Norwex Discount. Second place will receive a \$125 Norwex Discount. Third place will receive a \$100 Norwex Discount. Fourth place and below will receive a \$50 Norwex Discount.

# Shining Stars at a glance



Ami Smith



Joan & Bryan Samuell



Kris Holbrook



Teresa Scrivens



Jody Odell Zimmerman



# Top Team Builders

#### Consultant to Sales Leader

Based on volume with ties broken by Personal Retail Sales.

Ami Smith	Sales Leader	ТХ	3
DeAnn Stull	Consultant	VA	3
Wanda J. Raber	Sales Leader	IN	3
Tara Guernon	Team Coordinator	FL	2
Rachel Rickenbaker	Sales Leader	VA	2
Andrea Preston	Sales Leader	PA	2
Kathie Thomson	Team Coordinator	FL	2
Julia Froiseth	Consultant	WI	2
Teresa Scrivens	Sales Leader	MO	1
Jen Udink	Sales Leader	ID	1



# **Top Team Builders**

**Executive Sales Leader and above** Based on volume with ties broken by Personal Retail Sales.

Joan & Bryan Samuell	Senior Vice President Sales Leader	MO	4
Jessica Montagliani	Vice President Sales Leader	WV	4
Sev Howell	Senior Executive Sales Leader	ΤN	3
Rose Stutzman	Senior Executive Sales Leader	IN	3
Sarah Cameron	Vice President Sales Leader	MT	3
Maria Slabach	Senior Executive Sales Leader	IN	3
Sue Moore	Senior Executive Sales Leader	ТΧ	3
Janice Constantine	Senior Executive Sales Leader	MN	3
Lena Aldridge	Vice President Sales Leader	MI	3
Megan Slate	Emerald Senior Vice President Sales Leader	SC	2



# Top Group Leaders

Based on Group Sales Volume.

Group: Everyone in your genealogy up to and including the point of Breakaway. Breakaway: Any Consultant who has been promoted to Sales Leader or higher.

Kris Holbrook	Silver Senior Vice President Sales Leader	NC	\$107,616
Lynda Hansen	Emerald Senior Vice President Sales Leader	UT	\$98,533
Megan Slate	Emerald Senior Vice President Sales Leader	SC	\$96,848
Suzanne Holt	Silver Senior Vice President Sales Leader	MN	\$92,545
Sonya Eckel	Silver Senior Vice President Sales Leader	ТХ	\$89,417
Cindy McGrady	Senior Vice President Sales Leader	IL	\$69,272
Amanda DeSonia	Emerald Senior Vice President Sales Leader	WI	\$61,338
Michelle White	Senior Vice President Sales Leader	KY	\$52,005
Amy Taylor	Executive Vice President Sales Leader	KY	\$50,406
Melissa Lange	Executive Vice President Sales Leader	NY	\$47,511



# Top Sellers Consultant to Sales Leader

Teresa Scrivens	Sales Leader	МО	\$9,602
Timber Ruppert	Sales Leader	PA	\$9,242
Jennifer Brackob	Sales Leader	KY	\$9,106
Jen Udink	Sales Leader	ID	\$7,885
Anne Hyler	Sales Leader	IA	\$7,331
Heather Althauser	Sales Leader	ОН	\$7,235
Amy Seachris	Sales Leader	KS	\$7,088
Julie Schick	Sales Leader	IA	\$6,442
Tonia Erickson	Team Coordinator	ND	\$6,308
Linda Edgington	Sales Leader	ТХ	\$6,264



# Top Sellers Executive Sales Leader and above

Jody Odell Zimmerman	Senior Executive Sales Leader	PA	\$19,414
Megan Slate	Emerald Senior Vice President Sales Leader	SC	\$17,078
Sev Howell	Senior Executive Sales Leader	ΤN	\$16,789
Sharon Feasel	Senior Executive Sales Leader	IN	\$13,941
April Saylor	Executive Sales Leader	KY	\$13,499
Ashley Neville	Executive Vice President Sales Leader	NE	\$13,048
Andrea Peterson	Senior Executive Sales Leader	IA	\$13,027
Jen Carlson	Executive Vice President Sales Leader	NC	\$12,968
Min Vazquez	Executive Vice President Sales Leader	IL	\$12,532
Lindsey Marshall	Senior Executive Sales Leader	FL	\$12,263

Each of these New Consultants is off to a Bright Start. Share these resources with your new Team Members.

Bright Start Brochure Bright Start Journey to Success Tracker Bright Start Journey to Success Chart

**Bright Start FAQs** 

#### **Bright Start step 1**

**These Consultants** achieved the Bright Start step 1 Bonus with \$400 in Personal Retail Sales in their first 15 days. They earned a Bright Start Bonus Package and held 1 Qualified Party.

Theresa Jones Danelle Malina Stephaine Ritter Sarah Sensenia Brooke Worden

These Consultants achieved the Bright Start step 1 Bonus with \$400 in Personal Retail Sales in their first 15 days. They earned a Bright Start Bonus Package.

Alex Ables Heather Ables Teri Adams **Bethany Adkins** Amy Alley Andrea Anderkin Amy Bandowski Judy Beckman Tina Belknap Brittney Bennett Nicole Boetger Loretta Bollinger Drucilla Borkholder Tricia Boschert Nicole Bosko Kellie Braesch Sue Brooks

Danielle Brown Rhonda Brown Arlene K. Brubaker Sonya Bucklin Kristi Byrd Tabitha Campbell Patricia Capobianco **Robyn** Carter Lori Chadick **Ruth Chambers** Stephen Chan Johanna Chervak Ryan Christensen Ashley Chupp Cathy Chupp Heather Chupp **Tassy Clausius** Michelle Coffron Michele Colbert Andrea Cook Roberta Cox Sheri Cox Sara Crawford DeEtte Criswell Annie Crockett Christine Daniels Megan Darrah Jacqueline Davison Mary Jo Devine Ronda Dickerson Anne Duncan Jodi Edgren **Emily Eissens** Jamie Eldenburg Jenna Elliott Kim Elliott Flo Englerth Amber Felger Rubie Fidler

Sarah Ford Sandra Gaona Jocelvn Gebhart Kristie Geitner Tara Gorden Robyn Graham Ting Grisham Brooke Gubrud Angela Haley Jenelle Hallock **Kimberly Hayes** Stacy Hernandez Cynthia Herron Laurie Hickle **Rosemary Hochstetler** Jennifer Hodgins Karin Holden Andrea Holzmann Alicia Hrnicek Kristen Hudak Tondra Ivev Ashlee Kantner Melanie Keeling Erin Kelley Amy Klepac Ann Lafky Jessica Layne Michele Lee Rebecca Lee Grace Lehman Larry C. LeSueur Fenaxiana Liu Giuliana Lonigro Elizabeth Lopez Vicki Lura Falysia Mangrum Denise Martin Deena McAnally Kelly McCabe

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Bob McCarthy Kristen McCoy Angie McCrorey Emily McInerney Trevor Mensavage Leann Miller Katie Miner Maddie Minish Francesca Neari Mary Neustifyer Laura North Ashley Odom Hayley Ogilvie Myrah O'Roak **April Owens** Ramona Phelps Donna Pollack Lou Ann Pomposelli Pam Porter Kimberly Pugh Lydia Puryer Robynn Ravenstahl Jennifer Rehder Nancy Rhodes Paula Richards Miranda Robinette Libby Rogier Teal Rooks Yvette Ruddy Laura Sabatini Lella Sabino Teresa Michelle Sajevic Helen Salas Linda Salter Erica Schenkel Donna Schneider Carrie Shaver Shannon Shaw Jessica Shelton Mary Shirley

Laura Sidney **Denise Smith** Kara Speidel Leah Spivak Angela Stahlman Wendy Stitt Rachel Studenmund Ellen Taner Ashley Taylor Jodi Taylor Wanda Telin Amanda Thomas Pamela Thompson Janet Tomky Jolene Kay Troyer Rhonda Van Buskirk - Childers Andrea Van Leer Wendy Van Vorhis Heather VandeBerg Imelda Vega Britney Vercruysse Sandi Vermillion Tiffany Wadell Guy-Te Watson Sarah Weaver Karen Werbianskyj Stacey Wester Joann Yoder Holly Yonker-Stoviak Lindsay Yost

#### **Bright Start step 2**

These Consultants earned Bright Start Bonus step 2 by achieving \$1,000 in Personal Retail Sales in their first 30 days. They earned their Starter Kit for free and held 1 Qualified Party.

Julia Barringer Chelsey Berg Danelle Malina Carissa Perrault **Stephaine Ritter** Leyetta Schroeder Brooke Worden Breanne Yeager Jennifer Young

These Consultants earned Bright Start Bonus step 2 by achieving \$1,000 in Personal Retail Sales in their first 30 days. They earned their Starter Kit for free.

Alex Ables Heather Ables Teri Adams Jennifer Arnold Alexandra Battistini **Brittney Bennett** Cristy Bennett-Gilmer Gayle Bierman Karin Blackburn Nicole Boetger Drucilla Borkholder Tricia Boschert Teresa Bourgeois Dara Brannan Nicholas Brown Kathy Buist Jessica Burnett Holly Caceres Cassidy Cage Johanna Chervak Lesma Chow Ashley Chupp Cathy Chupp

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Heather Chupp Roberta Cox Susan Craven DeEtte Criswell Annie Crockett Michele Crowder Sue Crowther Erin Davis Liliana De La Garza Megan DiMaria Diane Drobny Jamie Eldenburg Barbara Engelbrecht **Rebecca Engles** Rubie Fidler Sandra Gaona Jocelyn Gebhart Tina Grisham Sara Heredia Kathy Herren Laurie Hickle **Rosemary Hochstetler** Andrea Holzmann Tina Hruska Rhonda Kauffman Brenda Kay Kathryn Kelly Joanne Keyzer Jonathan Lambright Grace Lehman Fengxiang Liu Bob McCarthy Angela McConnell Karen Michaels Leann Miller Jennifer Moser Maureen Nauslar Jackie Park Veronica Peltier Dawn Phillips

Suellen Pillow Deinse Pirkel Lvnda Polinski Nancy Rhodes Lynelle Ricard Paula Richards Larsen Rodríguez Diane Rudy Mary Jane Sawyer Alison Scheu Amanda Schmeusser Shannon Shaw Miranda Shields Bria Shubert Connie Simpson Angela Stahlman Wanda Telin Laurie Thacker Pamela Thompson Jolene Kay Troyer Debbie Tschetter Heather Turturici Dana Uphaus Britney Vercruysse Sandi Vermillion Sarah Weaver Alana Wells Karen Werbianskyj Courtlyn Whaley Lisa Willett Joann Yoder

#### **Bright Start step 3**

This Consultant earned a \$250 Shopping Spree by submitting \$2,000 in Personal Retail Sales in her first 60 days and holding 2 Qualified Parties.

Yvette Shackelford

These Consultants earned a \$250 Shopping Spree by submitting \$2,000 in Personal Retail Sales in their first 60 days and holding 1 Qualified Party.

Chelsey Berg Jenni Blaser Kellie Determan Ashleigh Helfrich Rhonda Hirschler Carissa Perrault

These Consultants earned a \$250 Shopping Spree by submitting \$2,000 in Personal Retail Sales in their first 60 days.

Heather Ables Teri Adams Laurie Bailar Nicholas Brown Jessalvnn Burke Cassidy Cage Brooke Campbell Stephanie Caruso Sarah Coffin - Kachur Susan Craven Lisa Dahar Kristy DeAnda

Each of these New Consultants is off to a Bright Start. Share these resources with your new Team Members.

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Judy Doubrava Kari Dunifin Suzette Foy Holly Gromek Rhiannon Helmick Tristan Henry Laurie Hickle Jaclyn Hood Tanya Huie Darla Jones Harwell Brenda Kay Debbi Kennedy Janel Kenney Lori Larson Jessica Lavalley Fengxiang Liu Shealei Long Tracy Malsavage **Rachel Moak** Stephanie Mogren Jan Mollenbrink Melissa Moreland Karl Kristen Parrish Pam Porsch Charity Reese Tamera Sandoval Amanda Schmeusser Lori Shannonhouse Bria Shubert Rhea Stutts Melissa Taylor Missy Townsend Britney Vercruysse

#### **Bright Start Team-Building step 1**

These Consultants earned the Bright Start Team-Building step 1 Bonus of a \$100 Norwex Shopping Spree. They added new Consultants in their first 90 days who earned the Bright Start Bonus Package. Julia Froiseth 2

Heather Ables	1
Stacy Cales	1
Michelle Cashman	1
Zhigao Dai	1
Amy DePalma	1
Rubie Fidler	1
Jeri Gackle	1
Joanne Keyzer	1
Summer Lobley	1
Damon Wilson	1
Breanne Yeager	1

#### **Bright Start** Team-Building step 2

These Consultants earned the Bright Start Team-Building step 2 Bonus of a \$350 Norwex Shopping Spree. In their first 90 days, they added New Consultants who earned their Starter Kit Free in their first 30 days.

Alexandra Battistini 2 Heather Ables 1

Zhigao Dai	1
Amy DePalma	1
Shannon Gomez	1
Joanne Keyzer	1
Susan Kline	1
Damon Wilson	1

# Business Builder Bonus

Each of these Consultants earned additional income through the Business Builder program. See the flyer to learn how you can too!

#### With 3 new engaged

Sev Howell, TN Maria Slabach, IN Rose Stutzman, IN

#### With 2 new engaged

Erin & Jeremy Bartley, VA Sarah Cameron, MT Jen Carlson, NC Shay Cavagnaro, CA Janice Constantine, MN Gail Cyert, WI Erica Goodman, FL Suzanne Holt, MN Stacey Martina, NY Andrea Preston, PA Heather Salyer, OH Megan Skiles, WV Kristy Voraritskul, TN Tammy Weiss, WI As of February 1, 2024

# Bahamas, Believe!

Congratulations to these Leaders who earned the Bahamas incentive trip as of February 1, 2024.



#### Trip for 2 plus airfare for 2

Sev Howell Emily Jones Cindy McGrady Bonnie Meelker Ashley Neville Megan Slate Sharon Tyler Min Vazquez

#### Trip for 2 plus airfare for 1

Missy Carson Amy Dabbelt Carrie Koziel Kim Miles Lana Ranahan

#### Trip for 1 plus airfare for 1

Erin Bartlev Alicia Bortner Nicole Botzet Donna Burkholder Sarah Cameron Jennifer Finch Rhonda Hector Angie Hendrickson Suzanne Holt Kacie Hoopfer Angie Kreske Abby Link Jessica Mai Elizabeth Malinowski Lindsey Marshall Jody Odell Zimmerman Michelle Odoerfer Christine Oelhafen Kera Pederson

Katie Reynolds Joan & Bryan Samuell Amy Seachris Megan Skiles Jen Udink Jennifer Vogt Angela Werner Kim Zahradka

#### Trip for 1

June Anderson Julia Branco Jen Carlson Shay Cavagnaro Deanne DeGeare Alison Duffy Amanda Farley Kathy Fehr Paige Fischer Nicole Grubbs Julia Hess April Jean Sara Johnson Lisa Kociolek Shannon Kutscher Melissa Lange Laura Little Brenda Massung Megan McCullum Andrea Peterson Laura Preece Erin Reyes-Logan Heather Salyer Kim Sandifer Jackie Schaible Cathy Schmidt Rose Stutzman Debby Taphorn Erin Wascavage Tammy Weiss Jamie White