# Dream Builders

March Recognition 2024



### Shining Stars

Leader Promotions

Bright Start Achievers

> Promote & Grow

Business Builder Bonus Earners

Incentive Trip Earners



Please note Shining Stars are recognized and listed in their designated group level, based on their title as of July 1, 2023. Monthly recognition is by volume only and does not take into account the qualifying criteria for the Annual Awards.

To recognize the Shining Stars each month, we will award Norwex Discounts to the Consultants in each category. First place will receive a \$150 Norwex Discount. Second place will receive a \$125 Norwex Discount. Third place will receive a \$100 Norwex Discount. Fourth place and below will receive a \$50 Norwex Discount.

# Shining Stars at a glance



Barbara Boucher



Rose Stutzman



Erin Bartley



Kris Holbrook



Jody Odell Zimmerman



# **Top Team Builders**

### Consultant to Sales Leader

Based on volume with ties broken by Personal Retail Sales.

Barbara Boucher	Consultant	PA	6
Deborah Smith	Sales Leader	AZ	6
Amy Yoder	Sales Leader	IN	6
Kendra Bennett	Team Coordinator	MT	5
Sarah Doty	Consultant	TN	5
Jennifer Stewart	Executive Sales Leader	VA	4
Leslie DeFusco	Sales Leader	VA	4
Stacey Prather	Team Coordinator	VA	3
DeAnn Stull	Team Coordinator	VA	3
Sarah A. Kauffman	Executive Sales Leader	KY	3

# Congratulations Rose!

# **Top Team Builders**

**Executive Sales Leader and above** Based on volume with ties broken by Personal Retail Sales.

Rose Stutzman	Senior Executive Sales Leader	IN	9
Kacie Hoopfer	Senior Executive Sales Leader	MT	4
Suzanne Holt	Silver Senior Vice President Sales Leader	MN	4
Sonya Eckel	Silver Senior Vice President Sales Leader	ТХ	4
Jennifer Shue	Executive Vice President Sales Leader	ОН	4
Clarissa Brown	Senior Executive Sales Leader	IL	4
Samantha Nava	Sales Leader	NY	4
Megan Slate	Emerald Senior Vice President Sales Leader	SC	3
Emily Jones	Executive Vice President Sales Leader	MO	3
Julia Branco	Senior Executive Sales Leader	МО	3



# Top Leadership Development achievers

Based on Group Team Coordinator Promotions with ties broken by Personal Retail Sales. Group: Everyone in your genealogy up to and including the point of Breakaway.

FIRST place with 1 promotion

Erin Bartley, Vice President Sales Leader, VA

#### Achievers with 1 promotion

Hollie Arsenault, Sales Leader, ME Kara Geenen, Senior Executive Sales Leader, WI Maria Hostetler, Executive Sales Leader, IN



# Top Group Leaders

Based on Group Sales Volume.

Group: Everyone in your genealogy up to and including the point of Breakaway. Breakaway: Any Consultant who has been promoted to Sales Leader or higher.

Kris Holbrook	Silver Senior Vice President Sales Leader	NC	\$95,802
Suzanne Holt	Silver Senior Vice President Sales Leader	MN	\$95,303
Sonya Eckel	Silver Senior Vice President Sales Leader	ТХ	\$93,375
Megan Slate	Emerald Senior Vice President Sales Leader	SC	\$90,641
Lynda Hansen	Emerald Senior Vice President Sales Leader	UT	\$88,548
Cindy McGrady	Senior Vice President Sales Leader	IL	\$66,656
Katie White	Senior Vice President Sales Leader	KY	\$63,139
Amy Taylor	Executive Vice President Sales Leader	KY	\$54,796
Melissa Lange	Executive Vice President Sales Leader	NY	\$53,761
Amanda DeSonia	Emerald Senior Vice President Sales Leader	WI	\$52,929



# **Top Sellers** Consultant to Sales Leader

Barbara Boucher	Consultant	PA	\$11,685
Lindsey Weber	Sales Leader	KY	\$8,151
Marcia Coleman	Sales Leader	KS	\$8,040
Jaime Weir	Team Coordinator	IL	\$7,932
Linda Edgington	Sales Leader	ТΧ	\$7,585
Teresa Scrivens	Sales Leader	МО	\$7,504
Timber Ruppert	Sales Leader	PA	\$7,178
Jen Udink	Sales Leader	ID	\$6,864
Kaysie Barnhart	Sales Leader	MT	\$6,834
Deborah Smith	Sales Leader	AZ	\$6,686



# Top Sellers Executive Sales Leader and above

Jody Odell Zimmerman	Senior Executive Sales Leader	PA	\$26,901
Lindsey Marshall	Senior Executive Sales Leader	FL	\$24,064
Megan Slate	Emerald Senior Vice President Sales Leader	SC	\$18,223
Amy Dabbelt	Senior Executive Sales Leader	ОН	\$17,146
Emily Jones	Executive Vice President Sales Leader	MO	\$17,120
Sev Howell	Senior Executive Sales Leader	ΤN	\$16,604
April Saylor	Executive Sales Leader	ΚY	\$16,106
Sharon & Steven Tyler	Senior Executive Sales Leader	MD	\$15,979
Ashley Neville	Executive Vice President Sales Leader	NE	\$15,384
Cindy McGrady	Senior Vice President Sales Leader	IL	\$14,704

Congratulations to these US Consultants who promoted:

### Sales Leader

Deborah Smith, AZ

### **Team Coordinator**

Minnie Breazlan, WI Michelle Cashman, ME DeAnn Stull, VA Mary Kathryn Yoder, IN

Each of these New Consultants is off to a Bright Start. Share these resources with your new Team Members.

Bright Start Brochure Bright Start Journey to Success Tracker Bright Start Journey to Success Chart

**Bright Start FAQs** 

### **Bright Start step 1**

These Consultants achieved the Bright Start step 1 Bonus with \$400 in Personal Retail Sales in their first 15 days. They earned a Bright Start Bonus Package and held 1 Qualified Party.

Anna Chupp Tamara Hansen Jamie Hawkins Hollie Helton Erica Holloway Madeline O'Neil Diane Sparks Miranda Woolf

These Consultants achieved the Bright Start step 1 Bonus with \$400 in Personal Retail Sales in their first 15 days. They earned a Bright Start Bonus Package.

Sonya Alwardt Heather Ames Debra Andrus Marilyn Antram Jessii Arp Amanda August Darleen Baker Vicki Bang Tammy Barber Sandra Barclay Amy Barnett Jennifer Barrett **Crystal Bassett** Jacqueline Bennett Shay Bense Cindy Benson Mark Bloom Shannon Bodine Marcia Bolyard Kathryn Bontrager LaWanda R. Bontrager Angie Bontrager Nancy Borchardt Lorraine S. Borkholder Becky Bosch Christy Bowers **Elizabeth Boynton** Jennifer Brand Roxane Branz Andrew Brensing Makayla Broeker Cheri Budzinski Carmen Buggs Cathe Burleson Carol Caceres Sandi Camacho Jodi Cantrell Lisa Casey Suzi Castelo Stephanie Castle Jill Catlett Cheryl Chapman Keelia Chase Rebecca Chow Beth Chupp Carla Chupp **Beth** Cole Jessica Cole Carey Combs Lillie Cooper Melissa Corrao Cheryl Coutier Cayla Cummins

Marcy De Wet Lindsey DeAngelo **Brittany Deisher** Amy DeLucia Ruth Detweiler Whitni Dickson Amanda Dobbs Kay Lynn Dohm Kellye Dorman Lynn Driscoll Agnes Dugan Donala Dutcher Elizabeth Eicher Twila Eicher Lydia Ekema Anita Ellis Stacy Ellison Stacy Erwine Melissa Exley Morgan Farman Leonard Farmwald **Rachael Fitzsimmons** Brittany Foscoe Lauren Foster Megan Franklin Manny Friedman Laurie Froggatt Sharon Sue Fry Rebecca Frydendall Lisa Gammel **Jill Gardiner** Susan Godfrey Michelle Gray Gabby Griffin Emma Grygleski Noreen Gurule Michelle Hale Susie Hanson Judy Harger

Each of these New Consultants is off to a Bright Start. Share these resources with your new Team Members.

Bright Start Brochure Bright Start Journey to Success Tracker Bright Start Journey to Success Chart

**Bright Start FAQs** 

**Crystal Harriman** Vicki Hart Alesha Hartsfield Hailey Helm Rosanna F. Helmuth Pat Hernandez Carol Herrli Marlene Hershberger Debbie Hinson Bethany Hochstetler Carolyn N. Hochstetler Callie Hoehn Rebecca Horne Emily Horner Angie Hornsby Tricia Hudson Amanda Hughes Kathy Ingram Keri Johnson Tammy Johnson Eva Johnston Ashley Jones Sabra Jones Regina Jost Chantel Kapp Laurel Karnes Nicole Kassina Sarah Keenan Jennifer Keilholz Victoria Kenison Chandra Keplinger Abby Kessler Bonnie Kincaid Beth Kitchen Oksana Koltko Rosaluk Betty Krantz Elizabeth Kruger Alicia Lagunes Nina Landes Tammara Landon

LuWaynea Landrum Lori Lewis Tefna Litzenberger Amanda Lopez Dana Lovell Nina Lynch Jamie MacDonald Karen Macdonald Shirley Manship **France Martin** Dorthy Martinez Nicci Matheny Michele Mayer Lisa McCauley Stephanie McCray Laura McCutcheon Pamela McIntyre Sara McTaggart Sheryl Meier Denise Meluskey Robin Michalski Tiffany Migon Abbey Miller Doretta Miller Inez Miller Malinda Miller Keri Missigman Jenny Mitchell Cindy Mizzen Kimberly Moody Wanda Mosley Misty Murillo Deb Navlor Josefa Neil Amy Nelson Tring Newton Josefing Nozot Elizabeth Officer-Thurston Lin Minh Oh

Stacey Olig Tracy O'Neil **Ruth Padilla** Sarah Paintner Lynelle Parker **Christine Peterson** Amy Pixton Stacey Poniatowski Farrah Pope Cathy Post Diane Posthuma Josephine Radel Nancy Rausch Jessica Reed Trina Reese Holly Reinsel Jackie Robertson **Becky Rock** Tracie Rodriguez **Krystal Rogers** Hazel Rowe Tammy Rowe DianeRudy Teresa Rusie Kathy Salazar Sandra Salisbury Mary Sanchez Violet Sanchez Samantha Sanges Shalonne Schipinski **Carlia Schippers** Amy Schneider Sheila Scholl Erma Schrock Sara Schrock Sara Schwartz Ruth Schwartz Judy Sewell Shelly Sherwood **DeLaina Sims** 

Each of these New Consultants is off to a Bright Start. Share these resources with your new Team Members.

Bright Start Brochure Bright Start Journey to Success Tracker Bright Start Journey to Success Chart

**Bright Start FAQs** 

Lindsay Smith Maranda Smith Tannie Smith Ruth Soppe Leah Spencer Dawn Spurlock Joan Stemler Esther Stittleburg Leah Stoner Karen Strain **Trenna Stranges** Clara Strom Tammy Strouse Samantha Surman Jennifer Sutton Marygail Sutton Heather Swartz Kristing Tallman Danielle Thomas Tifanie Thomas Alisha Todd Amber Tonnies Rita Torres Jessica Tregear Candy Trivette Silvia Valenzo JoAnn Valvo Lisa Vegter Amber Vercande Lauren Visser Lisa Vreeland Gail Waechter Amy Walakovits Tamara Walker Meghan Walker Sarah B. Walker Angela Walsh Carla Warfield Kaylee Warner Barbara Wendt

Dora Wengerd Kristy Whatley Kerri Whitaker Lynn White Angela Williams Linda Wingard Jennifer Worsham Janet Wright Elizabeth Wyly Charlotte Yarbrough Elmer W. Yoder Julie Yoder Heather Young Nicolle Young Erika Zankowitz Erin Zearfoss

### **Bright Start step 2**

These Consultants earned Bright Start Bonus step 2 by achieving \$1,000 in Personal Retail Sales in their first 30 days. They earned their Starter Kit for free and held 1 Qualified Party.

Anna Chupp Michele Colbert Megan Darrah Tamara Hansen Jamie Hawkins Hollie Helton Erica Holloway Madeline O'Neil Laura Sabatini Sarah Sensenig **Diane Sparks** 

These Consultants earned Bright Start Bonus step 2 by achieving \$1,000 in Personal Retail Sales in their first 30 days. They earned their Starter Kit for free.

Andrea Anderkin Amanda August Amy Bandowski Vicki Bang **Crystal Bassett** Mark Bloom Angie Bontrager Kathryn Bontrager LaWanda R. Bontrager Lorraine S. Borkholder Nicole Bosko **Christy Bowers** Makayla Broeker Sonya Bucklin Cheri Budzinski Suzi Castelo Lori Chadick Ruth Chambers **Beth Chupp** Carla Chupp **Michelle Coffron** Jacqueline Davison Kellye Dorman Donala Dutcher Jodi Edgren Elizabeth Eicher Kim Elliott Jenna Elliott Flo Englerth Leonard Farmwald Sarah Ford Megan Franklin

Each of these New Consultants is off to a Bright Start. Share these resources with your new Team Members.

Bright Start Brochure Bright Start Journey to Success Tracker Bright Start Journey to Success Chart

**Bright Start FAQs** 

Laurie Froggatt Sharon Sue Fry Rebecca Frydendall Tara Gorden Robyn Graham Gabby Griffin Noreen Gurule Michelle Hale Angela Haley Hailey Helm Rosanna F. Helmuth Carol Herrli Marlene Hershberger Debbie Hinson Bethany Hochstetler Carolyn N. Hochstetler Jennifer Hodgins Rebecca Horne Tricia Hudson Amanda Hughes Kathy Ingram Melanie Keeling Sarah Keenan Victoria Kenison Bonnie Kincaid Ann Lafky LuWaynea Landrum Giuliana Lonigro Elizabeth Lopez Dana Lovell Vicki Lura Jamie MacDonald **Michele Mayer** Sara McTaggart Doretta Miller Malinda Miller Jenny Mitchell Kimberly Moody Wanda Mosley Misty Murillo

Francesca Neari Trina Newton Laura North Josefina Nozot Ashley Odom Lin Minh Oh Myrah O'Roak Donna Pollack Diane Posthuma Lydia Puryer Jackie Robertson Miranda Robinette Tracie Rodriguez Hazel Rowe Yvette Ruddy Diane Rudv Lella Sabino Kathy Salazar Sandra Salisbury Linda Salter Samantha Sanges Sara Schrock Ruth Schwartz Sara Schwartz Judy Sewell Robin Souza Kara Speidel Leah Spivak Trenna Stranges Samantha Surman Heather Swartz Kristina Tallman Ashley Taylor Jessica Tregear Yvonne Valencia Andrea Van Leer Wendy Van Vorhis Imelda Vega Tamara Walker Dora Wengerd

Linda Wingard Jennifer Worsham Charlotte Yarbrough Elmer W. Yoder Lindsay Yost

### Bright Start step 3

These Consultants earned a \$250 Shopping Spree by submitting \$2,000 in Personal Retail Sales in their first 60 days and holding 2 Qualified Parties.

Danelle Malina Jolene Kay Troyer

These Consultants earned a \$250 Shopping Spree by submitting \$2,000 in Personal Retail Sales in their first 60 days and holding 1 Qualified Party.

Michele Colbert Megan Darrah Jamie Hawkins Hollie Helton Tammy Holt Leyetta Schroeder Shannon Shaw Wanda Telin Alana Wells

Each of these New Consultants is off to a Bright Start. Share these resources with your new Team Members.

Bright Start Brochure Bright Start Journey to Success Tracker Bright Start Journey to Success Chart

**Bright Start FAQs** 

These Consultants earned a \$250 Shopping Spree by submitting \$2,000 in Personal Retail Sales in their first 60 days.

Alex Ables Crystal Bassett Mark Bloom Ruth Chambers Stephen Chan Roberta Cox Debbie Dickson Megan DiMaria Jamie Eldenburg Kim Elliott Terri Erskine Rebecca Frydendall Karen Gartley Jocelyn Gebhart Andrea Holzmann Tina Hruska Heather Huber Rhonda Kauffman Dorota Kazan Joanne Keyzer Rita Klager Anna Kopka Walt Kowalewski Vicki Lura Sara McTaggart Malinda Miller Wanda Mosley **Bethany Neuman** 

Jackie Park Deinse Pirkel Lynda Polinski Diane Rudy Darby Russell Carrie Schouten Leah Spivak Laurie Thacker Debbie Tschetter Heather Turturici Malarry Wenger Karen Werbianskyj Charlotte Yarbrough Lindsay Yost Jennifer Young

#### **Bright Start** Team-Building step 1

These Consultants earned the Bright Start Team-Building step 1 Bonus of a \$100 Norwex Shopping Spree. They added new Consultants in their first 90 days who earned the Bright Start Bonus Package.

Heather Ables	1
Ryan Christensen	1
Norma Gutierrrez	1
DeAnn Stull	1

#### **Bright Start Team-Building** step 2

These Consultants earned the Bright Start Team-Building step 2 Bonus of a \$350 Norwex Shopping Spree. In their first 90 days, they added New Consultants who earned their Starter Kit Free in their first 30 days.

Heather Ables	
Ryan Christensen	
Rubie Fidler	1
Julia Froiseth	
Summer Lobley	1
Breanne Yeager	1

### As of March 1, 2024 Promote and Grow

### Team Coordinator Personal Promotions

These Consultants earned a Promote & Grow Bonus for qualifying for Team Coordinator

Minnie Breazlan, WI Michelle Cashman, ME DeAnn Stull, VA Mary Kathryn Yoder, IN

#### Sales Leader Personal Promotions

This Consultant earned a Promote & Grow Bonus for qualifying for Sales Leader.

Deborah Smith, AZ

#### Team Coordinator Team Promotions

These Consultants earned a matching Promote & Grow Bonus for having a Personal Team Member qualify for promotion to Team Coordinator

Erin Bartley, VA Dianna Branson, ME Maria Hostetler, IN Andrea Steliga, WI

### Sales Leader Team Promotions

This Consultant earned a matching Promote & Grow Bonus for having a Personal Team Member qualify for promotion to Sales Leader.

Traci Markert, OH

### As of March 1, 2024 Business Builder Bonus

Each of these Consultants earned additional income through the Business Builder program. See the flyer to learn how you can too!

#### With 9 new engaged

Rose Stutzman, IN

#### With 3 new engaged

Rose Crews, OH Leslie DeFusco, VA Sonya Eckel, TX Carrie Koziel, NY Sarah Ness, VA Heather Salyer, OH Jennifer Stewart, VA Amy Yoder, IN

#### With 2 new engaged

Lena Aldridge, MI Mary Alepra, IL Bethany Barth, ND Erin Bartley, VA Gwen Bookwalter, MI Julia Branco, MO Sarah Cameron, MT Amanda Farley, PA Jennifer Finch, KS Lindsey Grotbeck, IN Suzanne Holt, MN Rebekah Jacob, WI Elizabeth Malinowski, VA Lindsey Marshall, FL Robin McCormick, MO Kim Miles, MO Gayle Rachford, NY Lana Ranahan, IN Kristy Voraritskul, TN

As of March 1, 2024

# Bahamas, Believe!

Congratulations to these Leaders who earned the Bahamas incentive trip as of March 1, 2024.



### Trip for 2 plus airfare for 2

Sev Howell Emily Jones Cindy McGrady Bonnie Meelker Ashley Neville Lana Ranahan Megan Slate Sharon & Steven Tyler Min Vazquez

### Trip for 2 plus airfare for 1

Donna Burkholder Sarah Cameron Missy Carson Amy Dabbelt Kacie Hoopfer Carrie Koziel Elizabeth Malinowski Lindsey Marshall Kim Miles Kim Zahradka

### Trip for 1 plus airfare for 1

June Anderson Erin Bartlev Alicia Bortner Nicole Botzet Julia Branco Jen Carlson Shay Cavagnaro Jennifer Finch **Rhonda Hector** Angie Hendrickson Suzanne Holt Angie Kreske Abby Link Laura Little Jessica Mai Jody Odell Zimmerman Michelle Odoerfer Christine Oelhafen Kera Pederson Andrea Peterson

Katie Reynolds Joan & Bryan Samuell Jackie Schaible Amy Seachris Megan Skiles Rose Stutzman Jen Udink Jennifer Vogt Tammy Weiss Angela Werner Jamie White

### Trip for 1

Heather Barkey Kaysie Barnhart Marcia Coleman Deanne DeGeare Alison Duffy Sonya Eckel Amanda Farley Kathy Fehr Paige Fischer Nicole Grubbs Julia Hess April Jean Sara Johnson Lisa Kociolek Shannon Kutscher Melissa Lange April Llewellyn Brenda Massung Megan McCullum Christi Pluff Laura Preece Erin Reyes-Logan Heather Salver Kim Sandifer Cathy Schmidt Brooke Soppe Robin Syrjala Debby Taphorn Amy Taylor Jessica Walton Erin Wascavage **Tiffany Williams**