

Business Builder Bonus

Calculate your extra earnings

Each month, your Engaged Personal New Consultants will trigger your eligibility!

Current Month	Engaged Personal Consultants		Consultants' Personal Retail Sales
		1	
		2	
		3	
Previous Months' Personal Engaged consultants (Your B-12 Consultants)			

Total Personal Retail Sales: _____
 Multiply by 3% or 6% to calculate your bonus: _____

Earn a monthly bonus

Based on your Engaged Personal New Consultants



3% bonus

Add 2 Engaged New Consultants, and in addition to your regular 5% Commission, you will earn a 3% bonus on their personal sales in that same month.

That's a total of 8%!



6% bonus

Add 3 Engaged New Consultants, and in addition to your regular 5% Commission, you will earn a 6% bonus on their personal sales in that same month.

That's a total of 11%!

Plus

For that month, you also earn the same Business Builder Bonus on all the Personal Retail Sales of your Personal Consultants who joined within the last 12 months of the month you qualify for the Business Builder Bonus!**

This group is called your B-12 Consultants.

Use the New Consultant Onboarding to help them get their business off to a great start by...

- Guiding them to hold their Launch Events quickly
- Teaching them to book at their events
- Helping them to Host Coach for their first events
- Working with them to reach their Bright Start Rewards starting with \$400 in Personal Retail Sales in their first 15 days and keep going to earn their Starter Kit for FREE
- Encouraging them to start Team Building right away and earn Bright Start Norwex® Shopping Sprees
- Celebrating their successes with them!

*Valid for all Sales Leaders and above. **Must, at a minimum, be paid at Sales Leader title to qualify. Bonus Commission is collected only on Personal Consultants and does not apply to Assigned Consultants unless the Leader is a Senior Executive Sales Leader or above. New Consultants must submit \$250 in Personal Retail Sales within the month they join to be considered Engaged.

