Dream Builders

December Recognition 2024



Shining Stars

Leader Promotions

Bright Start Achievers

> Promote & Grow

Business Builder Bonus Earners

Incentive Trip Achievers

Top Sellers

Top Team Builders

■ NO(Wex®

Please note Shining Stars are recognized and listed in their designated group level, based on their title as of July 1, 2024. Monthly recognition is by volume only and does not take into account the qualifying criteria for the Annual Awards.

To recognize the Shining Stars each month, we will award Norwex Discounts to the Consultants in each category. First place will receive \$150 in Norwex Discounts. Second place will receive \$125 in Norwex Discounts. Third place will receive \$100 in Norwex Discounts. Fourth place and below will receive \$50 in Norwex Discounts.

Shining Stars at a glance



Angela Richardson



Angelina Rossi



Melanie Stuve



Jaimee Waldner



Susan Friesen



Melissa Reynolds



Top Team Builders

Consultant to Sales Leader

Based on volume with ties broken by Personal Retail Sales.

Angela Richardson	Executive Sales Leader	ON	3
Kristin Miller	Sales Leader	AB	2
Caroline Lévesque	Sales Leader	QC	2
Josée Prud'homme	Sales Leader	QC	2
Brigitte Joncas	Team Coordinator	QC	2
Teresa Geddert	Sales Leader	MB	1
Josée Bélanger	Team Coordinator	QC	1
Dara Morton	Consultant	ON	1
Marie-Ève Cayer	Team Coordinator	ON	1
Renée Thibodeau	Sales Leader	QC	1



Top Team Builders

Executive Sales Leader and above Based on volume with ties broken by Personal Retail Sales.

Angelina Rossi	Vice President Sales Leader	QC	7
Amièle Joannisse	Senior Executive Sales Leader	QC	6
Guylaine Beauchamp	Senior Executive Sales Leader	QC	4
Lise Leroux	Senior Vice President Sales Leader	QC	4
Melanie Heffern	Vice President Sales Leader	ON	4
Barbara Rossi	Senior Executive Sales Leader	QC	4
Annette Hacault	Senior Executive Sales Leader	MB	3
Michelle Zhang	Senior Executive Sales Leader	BC	3
Jaimee Waldner	Vice President Sales Leader	MB	3
Tashsa Guest	Vice President Sales Leader	AB	3



Top Leadership Development Achievers

Based on Group Team Coordinator Promotions with ties broken by Personal Retail Sales. Group: Everyone in your genealogy up to and including the point of Breakaway.

FIRST place with 1 promotion

Melanie Stuve, Vice President Sales Leader, MB

Achievers with 1 promotion

Sophie Darveau, Sales Leader, ON Lorraine Morasse, Sales Leader, QC Janella Rodriguez, Executive Sales Leader, AB



Top Group Leaders

Based on Group Sales Volume.

Group: Everyone in your genealogy up to and including the point of Breakaway. Breakaway: Any Consultant who has been promoted to Sales Leader or higher.

Jaimee Waldner	Vice President Sales Leader	MB	\$138,251
Delores VandenBoogaard	Silver Senior Vice President Sales Leader	AB	\$133,800
Melissa Reynolds	Senior Vice President Sales Leader	ON	\$133,560
Maria Sharp	Senior Vice President Sales Leader	BC	\$114,361
Suzanne Gray	Emerald Senior Vice President Sales Leader	MB	\$92,123
Shannon Maclver	Vice President Sales Leader	NS	\$88,039
Sharon Kuzyk	Executive Vice President Sales Leader	MB	\$86,033
Merlene Austen	Senior Vice President Sales Leader	ON	\$83,746
Stacey Westman	Executive Sales Leader	BC	\$82,482
Mandy Kuelz	Senior Vice President Sales Leader	BC	\$81,717



Top Sellers Consultant to Sales Leader

Susan Friesen	Consultant	AB	\$9,954
Shannon Clements	Sales Leader	AB	\$9,615
Darlene Anderson	Sales Leader	ON	\$8,215
Teresa Geddert	Sales Leader	MB	\$7,451
Marlene Spence	Consultant	AB	\$6,755
Wayne Golden &			
Andreanne Rozon	Team Coordinator	ON	\$6,566
Marie-France Maltais	Consultant	NB	\$6,534
Helene Belanger	Consultant	ON	\$6,467
Maria Mulcahy	Consultant	AB	\$5,501
Haidee Villacarlos	Consultant	AB	\$5,318



Top Sellers Executive Sales Leader and above

Melissa Reynolds Kara Ameloot Jeannette Acheson Guylaine Paquette Nickey Heidebrecht Annette Hacault Melanie Stuve Christine Cooley Andrea Van Bakel Michelle Zhang

Senior Vice President Sales Leader	ON	\$22,949
Executive Vice President Sales Leader	ON	\$19,787
Executive Vice President Sales Leader	MB	\$17,520
Senior Executive Sales Leader	ON	\$12,372
Senior Vice President Sales Leader	AB	\$11,313
Senior Executive Sales Leader	MB	\$9,560
Vice President Sales Leader	MB	\$9,512
Vice President Sales Leader	AB	\$9,290
Vice President Sales Leader	ON	\$9,200
Senior Executive Sales Leader	BC	\$9,161

As of January 1, 2025 Leader Promotions

Congratulations to these Consultants who promoted:

New Senior Executive sales leaders



Amièle Joannisse, QC



Guylaine Paquette, ON



Barbara Rossi, QC

Executive Sales Leader Angela Richardson, ON

Janella Rodriguez, AB Amanda Wolbaum, MB

Sales Leader

Darlene Anderson, ON Alana Gauthier, ON

Team Coordinator

Cindy Balkwill, MB Andréanne Manseau, QC Carole Sénécal, QC Braelyn Warrack, AB

As of January 1, 2025 **Bright Start Achievers**

Each of these New Consultants is off to a Bright Start. Share these resources with your new Team Members.

Bright Start Brochure Bright Start Journey to Success Tracker Bright Start Journey to Success Chart

Bright Start FAQs

Bright Start step 1

This Consultant achieved the Bright Start Bonus step 1 with \$400 in Personal Retail Sales in her first 15 days. She earned a Bright Start Bonus Package and held 1 qualified party.

Lesley Schamehorn

These Consultants achieved the Bright Start Bonus step 1 with \$400 in Personal Retail Sales in their first 15 days. They earned a Bright Start Bonus Package.

A. Aitken

Crystal Aldrich Greg Andersen Jessica Barron Viola Bauer Julie Beauchamp-Conde **Renald Beaulieu** Marie Belanger Laurene Beloin LeeAnne Bennett **Myriam Bisaillon** Nadia Bizier Brenda Blair Ginette Boilard Marilene Boisclair Celine Boucher Hélène Bouffard Nicole Boynton **Bev Brufatto** Karina Bruzzone Linda Bueckert

Gour Celine Heather Chapman Lianne Chevrier Jennie Childs Nathalie Cloutier Sandy Coles Laura Corrigal Amelie Coulombe Frigon Genevieve Cournoyer Jacques Cyr Josianne Desnoyers Lynne Dueck Genevieve Dugas Sandra Esteves Sophie Falardeau Leslie Ferguson Martine Filiatreault Lianne Galai Caroline Gauthier Jennie Geddes Breanne Gordon-Brown Hélène Goyette Andrea Gravelle Sandy Groening Patty Groot Kathy Halverson Laureen Hawkins Laura Hayashi Debbie Hayden Sarah Healy Isabelle Hebert Cindy Heitrich Maureen Helland Lisa Howell Maryanne Jackson Isabelle Jean Coreen Jenner Cherisse Kachkowsky Annie Kelly

Stacey Kurtz Roxanne Labonté Chatelain Karine Lachance Carolle Ladouceur Marianne Lafrenière Suzanne Lake Jennifer Langford France Leblanc Mylène Lévesque Suzie Levesque Julia Lewis Melissa LHirondelle Ping Li Camila Lima Pires Tashelle Loov Cheryl Lyszkiewicz Martin Malette Jenny Mayor MaryAnn McWhirter Joanne Morgan Shannon Murdock Karen Nauss Lisa Nenson-Catley Christine O'Connor Patricia Paolone Julie Pesant Sarah Peters Robert Poliquin Stacey Puddy Monica Robinson **Isabelle Rogers** Talita Scarcelli Marsola Ashley Schwartz Mélanie Scrivo Marilène Sénécal Tricia Smith April Stebbings Bertha Taks Sylvie Tardif Ellen Van der Burgt

As of January 1, 2025 **Bright Start Achievers**

Each of these New Consultants is off to a Bright Start. Share these resources with your new Team Members.

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Bright Start FAQs

Kim Vancaeseele Susan Vanderkooy Joanna Vassos Jennifer Villeneuve Karine Villeneuve Rachelle Wade Elizabeth West Leona Williams Edna Wona Alison Woo

Bright Start step 2

This Consultant earned Bright Start Bonus step 2 by achieving \$1,000 Personal Retail Sales in their first 30 days. She held 1 qualified party and earned the starter kit for free.

Abigail Martin

These Consultants earned Bright Start Bonus step 2 by achieving \$1,000 in Personal Retail Sales in their first 30 days. They earned the starter kit for free.

Greg Andersen Alfreda Beauchamp Renald Beaulieu Nancy Bell Laurene Beloin Johanne Boimenu Celine Boucher **Bev Brufatto** Sherri Buckler

Chantal Cauchon Lianne Chevrier Vesna Colbow Sandy Coles Dunia Coulombe Amelie Coulombe Frigon Genevieve Cournoyer Candace Crosby Lynne Dueck Caroline Fournier **Tracy Fullarton** Cvnthia Gervais Breanne Gordon-Brown Sandy Groening Kathy Halverson Debbie Hayden Sarah Healy Wanda Hebert Maryanne Jackson Isabelle Jean Cherisse Kachkowsky Roxanne Labonté Chatelain Karine Lachance Carolle Ladouceur Carole Laforest Jennifer Langford France Leblanc Suzie Levesque Julia Lewis Melissa LHirondelle Martin Malette Janice Markle Rhonda Metcalf Joanne Morgan Shannon Murdock Lise Nadeau Sarah Peters Denise Rasmussen **Isabelle Rogers**

Mélanie Scrivo Noémie St-Jean Cori Stodolka Catherine Strutt Bertha Taks Ellen Van der Burgt Susan Vanderkooy Jennifer Villeneuve Rhonda Wellicome Lorrain Wilkinson Edna Wong

Bright Start step 3

This Consultant earned \$250 in Norwex Discounts by submitting \$2,000 in Personal Retail Sales in her first 60 days and holding 2 qualified parties.

Sandy McIntee

These Consultants earned \$250 in Norwex Discounts by submitting \$2,000 in Personal Retail Sales in their first 60 days and holding 1 gualified party.

Murielle Belanger Josée Fournier Kassey Knight **Robin Marshall**

These Consultants earned \$250 in Norwex Discounts by submitting \$2,000 in Personal Retail Sales in their first 60 days.

Anne Marie Allain

As of January 1, 2025

Bright Start Achievers

Each of these New Consultants is off to a Bright Start. Share these resources with your new Team Members.

Bright Start BrochureBright Start FAQsBright Start Journey to Success TrackerBright Start Journey to Success Chart

Greg Andersen Jocelyn Bérubé Kari Bouillet **Bev Brufatto** Vesna Colbow Dunia Coulombe Genevieve Cournoyer Lisa Crocker Sandy Desautels Natalie Deschamps Maria Driedger Jaclyn Falco Caroline Fournier Sandra Gauthier Gareau Michelle Gelsinger Bonnie C. Hardeo Joanne Imlah Danielle Jourdain June Kostur Dawn Krall Carolle Ladouceur Kyla Langerud Helene Latulippe Karine Lauzon Jessica LeBlanc Karen Liney Martin Malette Marilyn Marostica Courtney McAndrews Crystal Mcewing Sandra Miller Angela Mueller-Neuhaus Sarah Peters Amber Philp **Emmanuelle Riou** Maryse Rodrigue Netta Waldner Braelyn Warrack

Bright Start Teambuilding step 1

These Consultants earned the Bright Start Team-Building Bonus step 1. They added New Consultants in their first 90 days who earned the Bright Start Bonus Package.

Robin Marshall	2
Kelly Beetlestone	1
Braelyn Warrack	1

Bright Start Teambuilding step 2

These Consultants earned the Bright Start Team-Building Bonus step 2. In their first 90 days they added New Consultants who earned their starter kit Free in their first 90 days.

Robin Marshall	1
Braelyn Warrack	1

As of January 1, 2025 Promote and Grow

Team Coordinator Personal Promotions

These Consultants earned a Promote & Grow Bonus for qualifying for Team Coordinator

Cindy Balkwill, MB Andréanne Manseau, QC Carole Sénécal, QC Braelyn Warrack, AB

Sales Leader Personal Promotions

These Consultants earned a Promote & Grow Bonus for qualifying for Sales Leader

Darlene Anderson, ON Alana Gauthier, ON

Team Coordinator Team Promotions

These Consultants earned a matching Promote & Grow Bonus for having a Personal Team Member qualify for promotion to Team Coordinator

Sophie Darveau, ON Lorraine Morasse, QC Janella Rodriguez, AB

Sales Leader Team Promotions

This Consultant earned a matching Promote & Grow Bonus for having a Personal Team Member qualify for promotion to Sales Leader.

Guylaine Paquette, ON

As of January 1, 2025 Business Builder Bonus

Each of these Consultants earned additional income through the Business Builder program. See the flyer to learn how you can too!

> With 6 new engaged Amièle Joannisse, QC

> With 5 new engaged Angelina Rossi, QC

With 4 new engaged Guylaine Beauchamp, QC

With 3 new engaged

Lily Côté, QC Tashsa Guest, AB Lise Leroux, QC Angela Richardson, ON

With 2 new engaged

Tanya Biesenthal, SK Mandy Kuelz, BC Caroline Lévesque, QC Kristin Miller, AB Josée Prud'homme, QC Barbara Rossi, QC Garcie Wong, BC Jamie Yasinski, AB Michelle Zhang, BC



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ANNUAL INCENTIVE TRIP

The Westin Reserva Conchal, an All-Inclusive Golf Resort & Spa Costa Rica Trip 2026 | Travel date: February 4 – 8, 2026

Qualification period: Noon, CT, July 1, 2024 – Noon, CT, July 1, 2025

Congratulations to these Leaders who earned the Costa Rica incentive trip as of January 1, 2025.

Trip for 2 plus airfare for 2 Kara Ameloot

Trip for 2 plus airfare for 1 Melissa Reynolds

Trip for 1 plus airfare for 1 Jeannette Acheson Tashsa Guest

Trip for 1

Darlene Anderson Roxanne LeBlanc Christine Muyres Guylaine Paquette

As of January 1, 2025 December Top Sellers

Consultants

Consultants			
Susan Friesen Marlene Spence Marie-France Maltais Helene Belanger Maria Mulcahy Haidee Villacarlos Dara Morton Charmaine Ronsko Elise Oleinik Melanie Mensch Lorraine Chabbert Nancy Penner Wall Eva Harms Aganetha Neudorf Patricia Campea Bev Brufatto Amélie Fortin Elsie Weber Kristi Fedec Belyk Colleen Stadnyk Cris Neuendorf Gloria Tait Lucie Lafontaine-Isabelle Marlene Mallinen Nicola Gauntley Elaine Flanagan Brenda Lombaert Chantal Bouillon Suzelle Losier Genevieve Cournoyer Michèle Dion Patricia Ethier	\$9,954 \$6,755 \$6,534 \$5,501 \$5,318 \$4,469 \$4,174 \$4,052 \$3,999 \$3,982 \$3,935 \$3,629 \$3,562 \$3,444 \$3,410 \$3,380 \$3,290 \$3,562 \$3,444 \$3,410 \$3,380 \$3,290 \$3,176 \$3,290 \$3,176 \$3,156 \$3,094 \$3,063 \$3,094 \$3,063 \$3,094 \$3,063 \$3,094 \$3,063 \$3,094 \$3,063 \$3,094 \$3,063 \$3,037 \$3,022 \$2,994 \$2,988 \$2,909 \$2,803 \$2,776 \$2,717 \$2,716	Tammy Eveleigh Susan Drechsler Nicole Tomiuk Tammy Faux Sherry Seles Sara Desharnais Bonnie C Hardeo Melissa Krahn Stephanie Talbot Team Coordinators Darlene Anderson Wayne Golden and Andreanne Rozon Marry-Ellen Kerkhoff Josée Bélanger Marie Neufeld Teresa Hildebrandt Alana Gauthier Barbara Marocco Marie-Ève Cayer Michelle Boulianne Nancy Adams-Lefaive Joanne Dahl Holly Mitchell Marlene Moccia Kim Gregorashuk Kerry Galusha Laura Haavisto Jennifer Spring Cynthia Giroux Tanya Morose	\$2,501 \$2,492 \$2,490 \$2,479 \$2,465 \$2,462 \$2,413 \$2,400 \$2,396 \$8,215 \$6,566 \$5,281 \$4,858 \$4,858 \$4,841 \$4,343 \$4,303 \$4,083 \$4,083 \$4,083 \$4,083 \$4,083 \$4,083 \$4,083 \$4,083 \$4,083 \$4,083 \$4,083 \$4,040 \$3,937 \$3,918 \$3,709 \$3,357 \$3,341 \$3,149 \$3,144 \$2,938 \$2,817 \$2,649 \$2,639
Marlene Mallinen Nicola Gauntley Elaine Flanagan Brenda Lombaert Chantal Bouillon Suzelle Losier Genevieve Cournoyer Michèle Dion	\$3,037 \$3,022 \$2,994 \$2,988 \$2,909 \$2,803 \$2,776 \$2,717	Nancy Adams-Lefaive Joanne Dahl Holly Mitchell Marlene Moccia Kim Gregorashuk Kerry Galusha Laura Haavisto Jennifer Spring Cynthia Giroux	\$3,918 \$3,709 \$3,357 \$3,341 \$3,149 \$3,144 \$2,938 \$2,817 \$2,649

As of January 1, 2025 December Top Sellers

Sales Leaders

Shannon Clements	\$9,615
Teresa Geddert	\$7,451
Janella Rodriguez	\$5,170
Coleen Bowen	\$4,995
Norma Jean Wilson	\$4,413
Nathalie Levesque	\$4,095
Lori J Lepp	\$3,952
Renée Thibodeau	\$3,944
Brenda Snider	\$3,939
Pamela Richter	\$3,645

Executive Sales Leaders

Guylaine Paquette	\$12,372
Heather MacDonald	\$9,050
Donna Letcher	\$8,449
Cheyanne FitzGerald	\$8,159
Amièle Joannisse	\$6,025
Tanya Biesenthal	\$4,735
Christine Muyres	\$4,702
Brenna Bristow	\$4,647
Debra Martin	\$4,178
Phoenix Lyon	\$3,957

Senior Executive Sales Leaders

Annette Hacault	\$9,560
Michelle Zhang	\$9,161
Bonnie Sagriff	\$7,612
Kelly Dubois	\$7,339
Andria Woodcox	\$7,194
Cathy D'Angela	\$7,161
Guylaine Beauchamp	\$7,056
Paula O'Donnell	\$6,549
Julene Morris	\$6,347
Ashley Smith	\$6,287

Vice President Sales Leaders

Melanie and Chris Stuve	\$9,512
Christine Cooley	\$9,290
Andrea Van Bakel	\$9,200
Jaimee Waldner	\$8,224
Angelina Rossi	\$7,875

Executive Vice President Sales Leaders and above

Melissa Reynolds	\$22,949
Kara Stewart-Ameloot	\$19,787
Jeannette Acheson	\$17,520
Nickey Heidebrecht	\$11,313
Roxanne LeBlanc	\$8,158

December Top Team Builders

These Consultants welcomed 147 New Consultants to the Norwex community!

Consultants

Dara Morton Carole Sénécal Robin Marshall Catherine Doiron **Ginette Shields** Angela Thorpe Stacy Robertson Carolyn Hartman Brenda Betz Lisette Nell Joanne DeBaie Braelyn Warrack Lisa Soady Andrea Oosterlo Wendy Netterville **Stacey Barron** Marion Magnusson Jennifer Lang Ronald Fredrickson Christa Surowich Lainee Vanhoof Jennifer Ovist Anna Banman Sandy Hayashi Nicole Richard Whitney Tobin Linda Fournier Lindsay Pursey Annie Leclerc Donna Heaton Kari Warner Jenn Bradford Sue Lowery Deb Mayberry

Team Coordinators

Brigitte Joncas Josée Bélanger Marie-Ève Cayer Lorraine Lanigan Hélène Larocque Carole Malo Monique Lecunff Carolyn Lavoie and Kyle Scharf Joanne Shmyr Marilyn Baskey Christine Lacroix Joanne General Jennifer Yee Jessica Deitner Deanne Allen Sue Namedof Roxana Rosy Bergen Penner Joanne Fenner Melanie Beith Sandra Hamel

Sales Leaders

Angela Richardson Kristin Miller Caroline Lévesque Josée Prud'homme Teresa Geddert Renée Thibodeau Pamela Richter Tina Grandmaison Shannon Hinton Nancy Paradis

Executive Sales Leaders

Amièle Joannisse Barbara Rossi Tanya Biesenthal Guylaine Paquette Christine Muyres Brenna Bristow Renelle Roy Norma MacIntyre Kerry DeHoog Tiffany Egerter

Senior Executive Sales Leaders

Guylaine Beauchamp Annette Hacault Michelle Zhang Lily Côté Jamie Yasinski Lisa Buysse Linda Watson Glenna Ford Kathy Pember Carrie Aguilar

Vice President Sales Leaders

Angelina Rossi Melanie Heffern Jaimee Waldner Tashsa Guest Shannon Maclver

Executive Vice President Sales Leaders and above

Lise Leroux Maria Sharp Melissa Reynolds Kara Ameloot Jeannette Acheson