




Selling  
Homes  
with  
**Natural  
Gas**



Dominion Energy is committed to delivering value to South Carolina sales agents and homebuilders by providing homebuyers with comfort, convenience, energy efficiency and cost savings of natural gas. Nothing compares to the value-add natural gas offers both sellers and future homebuyers.

### What is Natural Gas

- A primary source of energy that is **91% energy efficient** from production to consumer and zero energy conversion during generation
- <1% of natural gas customers will lose their natural gas service every year

### Safe & Reliable

- Used by more than half of American households as their main heating source
- **Cleanest-burning fossil fuel** with a very narrow range of flammability and a very high ignition temp at 1100°, which is almost twice the ignition temp for gasoline
- Clean natural gas has no odor, therefore **a non-toxic chemical odorant called mercaptan** is added to detect escaping gas, even in the smallest quantities”

### Federally Regulated

- The industry spends more than \$6 billion a year on safety and reliability
- Materials, pipelines markers, visual inspections and stations are tested, inspected, marked, and surveyed regularly on new and existing pipes

### Call Before You Dig (811)

- Nearly 60% of incidents occur because there was an unknown buried gas line during excavation
- By calling 811 before a project, your chances of a damage free excavation increase by 99.7%
- If you smell gas, call **911** and Dominion Energy at **800-815-0083**.



COMMITTED TO



- By 2050, Dominion Energy has a commitment to achieve net zero carbon and methane emissions from its power generation and gas infrastructure operations
- By switching from coal to natural gas for electric generation reduces greenhouse emissions by 54%
- Commitments include expanding solar generation, offshore wind, zero carbon nuclear energy, low carbon natural gas, investing in renewable natural gas, and hydrogen energy

Sources: American Gas Association, DominionEnergy.com

Learn more about the benefits of Natural Gas  
[DominionEnergy.com](https://www.DominionEnergy.com)



## Natural Gas Heating Systems



- 25° warmer and faster to heat your home
- Longer life and less maintenance
- Less \$\$\$ to operate
- Up to 52% energy savings on heating

## Natural Gas Water Heaters | Tank & Tankless Options



- Tank systems are 2x faster to heat than electric, energy efficient and work during a power outage
- Tankless systems have an endless supply of hot water, a 20-year lifespan, can cut water heating expenses by 40% compared to a traditional tank-type water heater and can qualify for Dominion Energy's ValueRate\* benefit with an additional average monthly savings of 4.5%.
- Tankless systems can be turned on during a power outage with a small battery.



## Natural Gas Cooktops

- Look and feel of a gourmet kitchen
- Instant heat and precise temperature control
- Up to 50% energy savings on cooking
- Cooks during a power outage



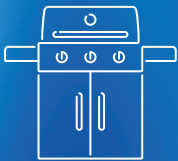
## Natural Gas Logs | Vented & Vent-Free

- Clean and convenient
- Instant warmth and ambiance
- Works in a power outage
- Vent-free provide even more heat and up to 98% more energy-efficient



## Natural Gas Clothes Dryers

- Dry 2x faster than electric models
- Easier on fabrics
- Up to 50% energy savings



## Natural Gas Grills

- Grill on a moment's notice and never run out of fuel
- Eliminates the use of heavy tanks and messy charcoal
- Attractive and able to use outdoors year-round

## Natural Gas Outdoor Amenities | More Options



- Firepits and Fireplaces – easier on the environment than wood-burning fires
- Patio Heaters – provide warmth and heat for up to 20 feet
- Pool and Spa Heaters – 2x faster heating, reducing water heating expenses
- Gas Lights – soft amber glow doesn't attract insects



Homebuyers  
and

# Natural Gas

Selling homes with natural gas **offers comfort and convenience, energy efficiency, cost savings** and numerous usage options including but not limited to heat systems, water heaters, cooktops, clothes dryers, firepits, fireplaces, fire logs, outdoor grills, gas lanterns, generators, patio heaters, pools, and spas.

Nationally, natural gas is essential for **improving our environment**. Carbon dioxide emissions from residents using natural gas for space heating, water heating, cooking and clothes drying are **22% lower** than those attributable to an all-electric home.

More importantly, **9 out of 10 homebuyers** are more likely to purchase a home with natural gas over an all-electric home, has a **6% higher resale value**, and has a **50%+ savings** when used for heat, water heat and cooking combined.