

Car Loan

TARGET MARKET DETERMINATION (TMD)

Issuer	Police Financial Services Limited ABN 33 087 651 661 trading as BankVic AFSL and Australian Credit Licence 240293
Date of Target Market Determination	23 March 2022
Product Purpose	A fixed rate personal loan that provides finance for purchasing a new or used car, for a period of up to 5 years

FEATURES & ELIGIBILITY

/ Features of this product

- A fixed rate personal loan that provides finance for purchasing a new or used car, for a period of up to 5 years
- The car is used as security for the loan
- Repayments cover principal and interest
- Interest is calculated daily and charged monthly
- Borrowers can make additional repayments or repay the loan amount at any time

/ Eligibility criteria

- Eligible for BankVic membership
- Aged 18+ years
- No history of loan/credit default, bankruptcy, or insolvency
- Sufficient disposable income to service the loan
- Approval subject to BankVic credit assessment

/ Unsuitable

This product's key features, attributes and eligibility criteria as listed above are likely to be consistent with the objectives, financial situation and needs of customers in the target market.

This product is unsuitable for people who:

- Don't meet BankVic membership eligibility
- Are looking for a variable rate loan
- Do not have adequate disposable income to service the loan
- Are looking for a loan to purchase a property

TARGET MARKET

/ Target market's likely objectives

- Access funds for purchasing a new or used car
- Repayments are set at a fixed rate for the period of the loan
- No cost to make unlimited additional repayments or repay the loan amount at any time
- Use overtime / penalty rates to increase borrowing power



/ Target market's likely needs

- Repayments are set at a fixed rate for the period of the loan
- No cost to make unlimited additional repayments or repay the loan amount at any time
- Easy and convenient ways to make loan repayments

/ Target market's likely financial situation

- Has sufficient disposable income to service the loan
- Regular income may include overtime and bonuses

DISTRIBUTION CONDITIONS

/ Channels available for acquiring this product

- BankVic website and mobile app
- BankVic lending specialists
- BankVic branches

/ Channels available for using this product

- BankVic internet banking
- BankVic lending specialists
- BankVic branches

TMD REVIEWS

TMD review triggers

- Material changes to the key product features, attributes, eligibility and/or terms and conditions
- Material increases in member complaints about the product or distribution of the product
- Government policy or regulatory change

TMD review period

- First TMD review date: 5 October 2022
- Subsequent TMD reviews: Annually

About this document

This Target Market Determination (TMD) describes the type of customer who may suit this product based on their needs, objectives, and financial situation i.e. the target market. It also sets out who can distribute our products, how they can do this, and situations when we may need to review our products and the target markets. This document does not replace the terms and conditions or fees and charges applicable to the product which are available on our website.

We are required to have TMDs under the Treasury Laws Amendment (Design and Distributions Obligations and Product Intervention Powers) Act 2019. This ensures that BankVic is keeping our members at the centre of our approach to the design and distribution of our products.